

1.7 Advice and grants

PRODUCT
DISTRIBUTION
PROMOTION
PEOPLE
FINANCE
RISK
GROWTH

- > *Important people to have on your side*
- > *Government assistance*
- > *Government grants*

What makes successful small business owners stand out from those that are less successful (or fail) is that they invariably have no hesitation in asking for help from many different directions. These are people who have accepted that they can't possibly know everything. What they have accepted is the importance of knowing when to ask for help and to listen openly and act on the appropriate advice. Which small business owner are you?

Important people to have on your side

- > Accountant
- > Solicitor
- > Bank manager
- > Your family
- > Business coach or mentor
- > Network of like business owners
- > Industry associations, such as Flavour SA and your local food group

Government assistance

The South Australian Government provides a range of advice and support services for small businesses principally through the Department of Trade and Economic Development, the Business Enterprise Centres and Regional Development Boards, and Food South Australia.

The Australian Government also provides assistance to small businesses through the Business Entry Point and Small Business Answers Program, delivered through AusIndustry.

Government grants

A number of grants are available for small businesses, including

- > the Department of Transport and Regional Services' Regional Partnerships Program (RPP)
- > AusIndustry's CommercialReady, R&D Start, COMET, Small Business Enterprise Culture Program (SBECP) and Australian Tourism Development Program (ATDP)
- > the National Food Industry Strategy's Food Innovation Grants (FIG) and New Industry Development Program (NIDP)
- > Austrade's Export Market Development Grant (EMDG)
- > the South Australian Tourism Commission's Regional Tourism Infrastructure Fund (RTIF)

As grant programs change constantly, the easiest way to keep up with opportunities is to register with a grants website.



Websites

www.southaustralia.biz/Events_Calendar/BizFacts/HelpForSmallBusiness.pdf

www.business.gov.au

Grants websites

www.grants.ord.sa.gov.au

www.grantslink.gov.au

www.ourcommunity.com.au

www.busigrants.com.au

Other resources

Food SA has 12 Food Industry Development Officers across South Australia who will help you link into the support services provided by Food SA—see www.safoodcentre.com for more details

www.southaustralia.biz/sa_regions/sa_regions.htm

www.becsa.com.au/Pictures/HotpsotLowResIn.htm

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